Service cooperatives, and their purchasing program, are an integral part of communities across Minnesota, North Dakota and South Dakota.

Empowered by legislation passed in 1976, eight service cooperatives in Minnesota created the Cooperative Purchasing Connection (CPC) which also serves participating agencies in North Dakota, through the North Dakota Educators Service Cooperative (NDESC) and South Dakota.

Questions? Contact us at:
888-739-3289
info@purchasingconnection.org
www.purchasingconnection.org

Please contact vendors directly for more information about their products and to place orders. Refer to the contract number listed.

On the cover: Alicia Berhow is a nonprofit senior services manager at Tri-Valley Opportunity Council. Read more on page 18
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**Sample: Vendor Name**

**Vendor description**  
**Contact: Name | Phone number | Email address**  
**Discount: Your CPC membership benefit**  
**Reference: Code for ordering, if required**  
**Contract #**  
**Solicitation Type: • IFB - Invitation for Bid**  
  • RFP - Request for Proposal  
  • Negotiated Agreement - Preferred Vendor Agreement**

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**Express**, our online purchasing platform, is a free-to-use benefit of CPC participation. Express offers quick access to multiple vendors; customized approval process; and integration with finance software. And it guarantees you receive contract pricing. Call us to learn more! 888-739-3289
TECHNOLOGY

CDW-G
Technology equipment and software
Contact: Oleg Krylov | 866-770-0358 | olegkry@cdwg.com
Discount: up to 15% off standard pricing; free shipping
Contract #: AEPA 018-A
Solicitation Type: IFB 018-A Technology Catalog

Connecting Point  ND only
Microsoft licensing; Symantec licensing; Security and alerting solutions
Contact: David Lewis | 320-582-0234 | dlewis@connectingpoint.biz or
Mary Kay Phillips | 701-258-6689 | mphillips@connectingpoint.biz
Discount: Microsoft EES/OVS and Symantec Licensing - best academic pricing available; Security - average discount of 25% off list price
Contract #: F16-CTP; 16.4-SMS
Solicitation Type: RFP 16.4 – Security: Networked Video and Audio Monitoring Solutions

Kajeet
Filtered, mobile, educational broadband
Contact: Bill Walter | 240-482-3534 | bwalter@kajeet.com
Discount: 20% on Smartspot Mobile Device; 10% on services
Reference: Contract # 16.15-EDB
Contract #: 16.15-EDB
Solicitation Type: RFP 16.15 - Mobile Educational Broadband

Lightspeed
Amplification systems
Contact: Ken Engstrom | 888-573-7887 | ken.engstrom@lightspeed-tek.com
Discount: 22% or more; $125 trade-in credit on used equipment
Contract #: 16.6-CSD
Solicitation Type: RFP 16.6 - Classroom Sound Distribution & Accessories

Marco Technologies  ND only
Interactive technology solutions and installation services
Contact: Brenda Wall | 701-527-5579 | brenda.wall@marconet.com
Discount: 2-55% off list price
Contract #: 17.3 - ITS
Solicitation Type: RFP 17.3 - Interactive Technology Solutions
MNJ Technologies Direct
Technology equipment and software
Contact: Ed Harris | 847-634-5413 | eharris@mnjtech.com
Discount: 7% off list price and free shipping
Contract #: AEPA 018-A
Solicitation Type: IFB 018-A Technology Catalog

NDR Cables & Networks
Physical-layer network components including Cat5E, Cat6, Cat6A, fiber optic cables and connectivity, and audio/video connectivity
Contact: Donn Bierwerth | 888-637-2225 x251
cpc@ndrcables.com or dbierwerth@ndrcables.com
Discount: 18-50% off list price
Reference: Coop Membership
Contract #: F15-NDR
Solicitation Type: Negotiated Agreement

Tierney Brothers
Audio visual and interactive products for schools, government and nonprofits
Contact: Education – Zach Boxrud | 612-455-3675
coop@tierneybrothers.com
Government and Nonprofit – Missy Johnson | 800-933-7337
612-331-5500 | publicsector@tierneybrothers.com
Discount: 2-48% off list price
Contract #: 17.3-ITS
Solicitation Type: RFP 17.3 - Interactive Technology – Audio/Visual

Trinity3 Technology
Remanufactured and new technology
Contact: Jim Mattson | 855-862-5120 | jim@trinity3.com
Discount: 5% off list on all remanufactured and new technology, Gold and Platinum level warranty plans.
Contract #: 19.5-T3T
Solicitation Type: RFP 19.5 - Remanufactured & Private Label Technology

Your purchases through Cooperative Purchasing Connection support the work of the service cooperatives!
Read more on page 12
**FACILITIES & GROUNDS**

**Altoz**
*Precision mowers*
Contact: Carmen Solom | 218-782-5869 x330
Discount: 10% off list price
Contract #: 17.10-OEV
Solicitation Type: RFP 17.10 - Outdoor Grounds Equipment & Vehicles

**Best Plumbing**
*Internal repair plumbing parts and maintenance products*
Contact: Missy Baugher | 800-448-6710
orders@bestplumbingonline.com
Discount: 20% savings on all catalog items as well as 2-day shipping on stock items
Contract #: AEPA 018.5-A
Solicitation Type: IFB 018.5 - Athletic Equipment and Supplies

**Busch Systems**
*Recycling and waste containers*
Contact: Jeff Bound | 800-565-9931 x1240 | jbound@buschsystems.com
Discount: 20% of MSRP
Reference: **Contract #019-B**
Contract #: AEPA 019-B
Solicitation Type: IFB 019-B Custodial Equipment & Supplies

**Facility Solutions Group**
*LED lighting materials*
Contact: Fred Kondash | 855-642-1109
Chance Parker | 855-642-1109
Discount: Competitive contract prices
Contract #: AEPA 018-B
Solicitation Type: IFB 018-B - LED Lighting

**FLR Sanders**
*Hardwood and synthetic flooring products and services for new installation, renovations, refinishing and restoration projects*
Contact: Scott Irvine | 763-400-1112 | sirvine@flrsanders.com
Discount: 5% off list price
Contract #: MN 16.1-HWF; ND 18.4-HSF
Solicitation Type: MN RFP 16.1 - Hardwood & Synthetic Flooring; ND RFP 18.4 - Hardwood & Synthetic Flooring
Hiller Commercial Floors
*Carpet, resilient flooring, accessories and installation services*
Contact: Dave Bahr | 888-724-1766 x2 | dbahr@hillercarpet.com
Discount: 25% off list price
Contract #: 17.5-CRF
Solicitation Type: RFP 17.5 - Carpet and Resilient Flooring

Hillyard
*Cleaning and hygiene solutions*
Contact: Customer Service - MN 800-423-3550 | ND/SD 800-666-2744
Discount: varies by item
Reference: **Contract #019-B**
Contract #: AEPA 019-B
Solicitation Type: IFB 019-B Custodial Equipment & Supplies

Lightspeed
*Amplification solutions*
Contact: Ken Engstrom | 888-573-7887 | ken.engstrom@lightspeed-tek.com
Discount: 22% or more; $125 trade-in credit on used equipment
Contract #: 16.6-CSD
Solicitation Type: RFP 16.6 - Classroom Sound Distribution & Accessories

Midwest Playscapes
*Playground equipment, park amenities and installation services*
Contact: Bruce Pudwill | 800-747-1452 | playscapes@earthlink.net
Discount: 5-17% off list price
Contract #: 16.5-PGS
Solicitation Type: RFP 16.5 - Playground Systems, Recreational Products & Installation Services

Midwest Technology Products
*Tools and equipment*
Contact: Sarah Cruz | 800-831-5904 x3120 | scruz@midwesttechnology.com
Discount: 10% and free shipping
Contract #: AEPA 018.5-B
Solicitation Type: IFB 018.5-B Career and Technical Education

Partac Peat
*Sport surfaces and supplies*
Contact: Denise Pierce | 800-247-2326 | denise@partac.com
Discount: 5% off catalog prices
Contract #: AEPA 018.5-C
Solicitation Type: IFB 018.5-C Athletic Equipment and Supplies
FACILITIES & GROUNDS

Playcraft Systems  **ND and SD only**  
*Playground equipment*
Contact: Brandon Clouse | 855-268-PLAY | brandon@myturnplaysystem.com  
Discount: 10% off list price; discount on surfacing varies by project  
Contract #: AEPA 019.5-B  
Solicitation Type: IFB 019.5-B Playground & Recreational Equipment

Precision Concrete Cutting  
*Trip hazard management*
Contact: Main office - 320-354-2100  
Discount: CPC members-only rate  
Contract #: 20.2-PCC  
Solicitation Type: RFP 20.2-PCC Sidewalk Repair & Trip Hazard Mitigation

Romtec  
*Design build structures - shelters, kiosks, restrooms and more*
Contact: Travis Olson | 541-496-3541 | travis.olson@romtec.com  
Discount: 5% discount for all Romtec products included in the contract  
Contract #: AEPA 019.5-B  
Solicitation Type: IFB 019.5-B Playground & Recreational Equipment

The Retrofit Companies  
*Universal waste and recycling services*
Contact: Michelle Gwin | 507-414-5158 | mgwin@retrofitcompanies.com  
Discount: varies by item  
Contract #: 16.8-RCS  
Solicitation Type: RFP 16.8 - Recycling Services

School Dude  **ND only**  
*Facility management software*
Contact: Melissa Buchanan | 877-868-3833  
melissa.buchanan@dudesolutions.com  
Discount: 15% discount on annual fees; 10% discount on startup training  
Contract #: AEPA 016-A  
Solicitation Type: IFB #016-A Facility Management Software

SDS Depot  
*Chemical inventory and safety data sheet management*
Contact: customerservice@sdspot.org  
Discount: 20% off list price  
Contract #: F19-SDS  
Solicitation Type: Negotiated Agreement
Seating and Athletic Facility Enterprises (SAAFE)  
“Stadium Steve”  
Telescopic seating, aluminum bleachers, I-beam grandstands and press boxes, installation, maintenance and repair services  
Contact: “Stadium” Steve Snyder | 507-256-7604 | stadiumsteve@gmail.com  
Discount: varies by project  
Contract #: 17.4-ALT  
Solicitation Type: RFP 17.4 - Athletic Equipment, Lockers and Telescopic Seating

State Industrial Solutions  
Custodial solutions catalog  
Contact: Trevor Lundgren | 612-805-8907 | tlundgren@stateindustrial.com  
Discount: 10% discount and a volume discount of 5% for purchases over $5,000  
Reference: Contract #019-B  
Contract #: AEPA 019-B  
Solicitation Type: IFB 019-B Custodial Equipment & Supplies

SwedeBro  
Commercial, industrial and decorative concrete floor coatings and resurfacing  
Contact: Cory Olson | 763-434-9237 | colson@swedebro.com  
Discount: varies by project  
Contract #: 17.7-CFC  
Solicitation Type: RFP 17.7 - Resinous Concrete Floor Coatings

Tremco  
Roofing products and management  
Contact: Ryan Palmer | 507-402-6783 | rpalmer@tremcoinc.com  
Discount: varies by project, free roof inspection  
Contract #: AEPA 017-F  
Solicitation Type: IFB 017-F Roofing Envelope Solution

TRI-DIM Filter Corporation  
HVAC filters  
Contact: Bob Harken | 800-544-0094 | b.harken@tridim.com  
Discount: 25-45%  
Contract #: F16-TFC  
Solicitation Type: Negotiated Agreement

REMEMBER TO REFERENCE THE CONTRACT NUMBERS WHEN GETTING QUOTES AND PLACING ORDERS.
SUPPLIES - OFFICE & CLASSROOM

Looking for Art, STEM, and classroom supplies? Find them in Instructional Supplies on pages 19-21.

Innovative Office Solutions
Office, school, facility and breakroom supplies, and furniture
Contacts: DeAnn Player | 952-698-9239
dplayer@innovativeos.com
Discount: core/shopping list average discount 69%;
catalog average discount 46%
Contract #: 16.11-OFS
Solicitation Type: RFP 16.11 - Office Supplies

School Specialty
Consumable school supplies
Contact: Vaishali Trivedi | 920-243-5162
vaishali.trivedi@schoolspecialty.com
Reference: AEPA Contract #019-E
Contract #: AEPA 019-E
Solicitation Type: IFB 019-E Instructional & School Supply

We think CPC is wonderful but we’re pretty biased.

So what does the data say?

Tri-Valley Opportunity Council conducted a side-by-side study comparison of CPC with other contracts. Not only did we come out ahead on price, we also got top marks for service!

Express $10,815.12
Company 1 $15,152.72

That’s a $4,337.60 saving!* 

Read more on the study on page 18!

*Results may vary based on items purchased.
Biofit Engineered Products
*Science lab stools, cafeteria tables*
Contact: Jen Pettit | 763-416-3850 | jenatopm@yahoo.com
Discount: 35-53% off list price
Contract #: AEPA 018-D
Solicitation Type: IFB #018-D Furniture

Innovative Office Solutions
*Classroom and office furniture*
Contact: Bob Nelsen | 952-715-1090 | bobnelsen@innovativeos.com
Discount: up to 68%, varies by manufacturer and volume
Contract #: 16.11-OFS
Solicitation Type: RFP 16.11 - Office Supplies

Lakeshore Learning
*Early childhood and elementary furniture*
Contact: Kelly Minke | 651-470-8710 | kminke@lakeshorelearning.com
Discount: 5% and free shipping;
white glove service on orders over $10,000
Reference: Per c.2046 or Bid #16.16
Contract #: 16.16-SEL
Solicitation Type: RFP 16.16 - Special Education and/or Early Learning:
Instructional Materials, Supplies, Equipment and Furniture

National Business Furniture
*Office, reception areas, and more*
Contact: Teresa Darden | 800-558-1010 x2210 | teresad@nbf.com
Discount: up to 54% off list price
Contract #: AEPA 018-D
Solicitation Type: IFB #018-D Furniture

School Specialty
*Classroom and office furniture*
Discount: up to 71%, varies by manufacturer and volume
Contact: Vaishali Trivedi | 920-243-5162
vaishali.trivedi@schoolspecialty.com
Reference: AEPA Contract #018-D
Contract #: AEPA 018-D
Solicitation Type: IFB #018-D Furniture

SICO
*Furniture, including cafeteria tables and choir risers*
Contact: Dan Reisetter | 952-829-5150 | dreisetter@sicoinc.com
Discount: 38-42% off list price
Contract #: AEPA 018-D
Solicitation Type: IFB #018-D Furniture
Partnership is at the heart of everything that Cooperative Purchasing Connection does!

In fact, CPC itself is a program developed through a joint powers of service cooperatives in Minnesota and North Dakota! Supporting CPC supports the work of the service cooperatives!

It’s important to us that you #FeelConnected to the way that your purchases from CPC vendors translate into important services. And we’re always proud to share how your purchases benefit communities.

Contact us at info@purchasingconnection.org to begin that conversation.
CPC partners with Sourcewell (formerly NJPA) to connect CPC Members and Participants with top-tier contracts across Sourcewell’s ever-growing list of categories. From emergency vehicles to public utility equipment, leveraging Sourcewell through CPC ensures that you’re able to harness the power of cooperative purchasing to secure your mission-critical equipment and services.

A list of Sourcewell contracts that are available through CPC may be found at PurchasingConnection.org under the “How to Purchase” tab.

CPC partners with the multi-state non-profit Association of Education Purchasing Agencies (AEPA) to bring vendors with a national focus to Minnesota, South Dakota, and North Dakota communities. All vendors are formally bid and awarded through CPC and all vendor audit paperwork is maintained at PurchasingConnection.org under the “Meet Our Vendors” tab.
**ATHLETICS**

**AstroTurf**  
*Synthetic turf surfaces*  
Contact: Troy Johnson | 612-210-1946 | tajohnson@astroturf.com  
Discount: varies by project  
Contract #: AEPA 016-G  
Solicitation Type: IFB 016-G Athletic Surfaces - Synthetic Turf

**Daktronics**  
*Electronic scoreboards and signage and indoor/outdoor sound systems*  
Contact: Don Hansen | 605-695-2096 | don.hansen@daktronics.com  
Discount: 10% off list price  
Contract #: AEPA 016-I  
Solicitation Type: IFB 016-I Scoreboard and Marquee Signage

**FieldTurf**  
*Synthetic turf surfaces*  
Contact: Eric Fisher | 888-209-0065 | eric.fisher@fieldturf.com  
Discount: varies by project  
Contract #: AEPA 016-G  
Solicitation Type: IFB 016-G Athletic Surfaces - Synthetic Turf

**Fisher Tracks**  
*Track surfacing*  
Contact: Jordan Fisher | 800-432-3191 x12 | info@fishertracks.com  
Discount: varies by project  
Contract #: 17.8-ATC  
Solicitation Type: RFP 17.8 - Athletic Surfaces - Tracks and Courts

**FLR Sanders**  
*Hardwood and synthetic flooring products and services for new installation, renovations, refinishing and restoration projects*  
Contact: Scott Irvine | 763-400-1112 | sirvine@flrsanders.com  
Discount: 5%  
Contract #: 16.1-HWF  
Solicitation Type: RFP 16.1 - Hardwood & Synthetic Flooring

**H&B Specialized Products**  
*Athletic equipment, wall mats, Olympus lockers and installation services*  
Contacts:  
- Athletic equipment and wall mats – Jami Anderson  
  952-698-5780 | janderson@hbsonline.com  
- Olympus lockers and storage products – Tom Schneider  
  952-698-5782 | tschneider@olympuslockers.com  
Discount: 5% off athletic equipment and wall mats, 42-62% off lockers  
Contract #: 17.4-ALT  
Solicitation Type: RFP 17.4 - Athletic Equipment, Lockers and Telescopic Seating
Hellas Construction
Construction, installation and maintenance of track and tennis court surfaces
Contact: Ruth Hawley | 512-250-2910 | rhawley@hellasconstruction.com
Discount: 2.5% off list price
Contract #: AEPA 016-H
Solicitation Type: IFB 016-H Athletic Surfaces - Tracks and Courts

Partac Peat
Sport surfaces and supplies
Contact: Denise Pierce | 800-247-2326 | denise@partac.com
Discount: 5% off catalog prices
Contract #: AEPA 018.5-C
Solicitation Type: IFB 018.5-C Athletic Equipment and Supplies

Schutt Sports
Helmets, facemasks, shoulder pads, mouth guards, bases, team training aids and reconditioning
Contact: Becca Haworth | 217-324-2712 x2422
rhaworth@schutt-sports.com
Discount: 30% off list price
Contract #: AEPA 018.5-C
Solicitation Type: IFB 018.5-C Athletic Equipment and Supplies

From softball fields to offices, CPC has your needs covered. See our Twitter for other examples of our contract at work - and for some fun gifs!

Follow @CP_Connection and you’ll #FeelConnected to all CPC can do for you.
ATHLETICS

Seating and Athletic Facility Enterprises (SAAFE)
“Stadium Steve”
Telescopic seating, aluminum bleachers, I-beam grandstands and press boxes, installation, maintenance and repair services
Contact: “Stadium” Steve Snyder | 507-256-7604 | stadiumsteve@gmail.com
Discount: varies by project
Contract #: 17.4-ALT
Solicitation Type: RFP 17.4 - Athletic Equipment, Lockers and Telescopic Seating

Shaw
Synthetic turf surfaces
Contact: Jimmy Marshall | 615-879-0136 | jimmy.marshall@shawinc.com
Discount: 5% off on most products and services.
Contract #: AEPA 016-G
Solicitation Type: IFB 016 - Athletic Surfaces – Synthetic Turf

Techline Sports Lighting
Sports facility lighting including LED lighting
Contact: Steve Jones | 800-500-3161 | sjones@sportlighting.com
Discount: varies by project
Contract #: AEPA 017-A
Solicitation Type: IFB 017-A Athletic Facility Lighting

Over the last couple years, we have used Cooperative Purchasing Connection to make some large purchases. We purchased a **school van** because our state bid had expired and I didn’t want to wait. We ended up with similar van, and possibly better with added features for the same money. Plus the dealership delivered the van.

We recently used CPC to purchase new gym bleachers. We did our home work ahead of time, and the price we were quoted was very competitive, so our school board went with CPC to purchase gym bleachers. In addition, we’d worked with **Stadium Steve** in the past, so that made our decision easier. I’d recommend looking at CPC, if you are going to make an expensive purchase, they are very competitive.”

Brian Jandahl, Superintendent
Elkton School District, South Dakota
Konica Minolta

*Konica Minolta copiers*

Contact: Jason Bradshaw | 402-250-7545
- jbradshaw@kmbs.konicaminolta.us

Discount: varies by equipment

Contract #: AEPA 017-B

Solicitation Type: IFB 017-B Digital Multi-Function Devices/Copiers, Printers and Related Services

Kyocera

*Kyocera copiers*

Contact: Philip Borchardt | 612-670-3889
- philip.borchardt@da.kyocera.com

Discount: varies by equipment

Contract #: AEPA 017-B

Solicitation Type: IFB 017-B Digital Multi-Function Devices/Copiers, Printers and Related Services

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Want to be featured in the next volume of the Contract Catalog? Contact us with your CPC vendor stories at info@purchasingconnection.org.

Your story could be featured on Facebook, in a tweet, or in the catalog. Your stories will be used to help connect schools, cities, counties, nonprofits and more across Minnesota, North Dakota, and South Dakota!
Fleet

Mid-State Auto Auction
Vehicle selling and disposal
Contact: Dee Sullivan | 800-458-5506 | dee@msaanym.com
Discount: 5% off the seller’s fee
Contract #: F15-MSA
Solicitation Type: Negotiated Agreement

Nelson Auto Center
Vehicle purchasing
Contact: Melissa Larson | 888-473-0270 | mlarson@nelsonfleet.com
Discount: up to $10,000 below dealer invoice
Contract #: 18.3-VHL
Solicitation Type: RFP 18.3 - Vehicles

From the Cover

Nonprofit Senior Services Manager Alicia Berhow was tasked with getting supplies for the Tri-Valley Opportunity Council office. She looked for a service that was streamlined, easy to use for everyday and specialty items, and a good fit for the team as a whole.

After some research she found Express and says, “I love that the program is so easy to use, and you can form it to meet the needs of your company. We have many sites within Minnesota, and it was very easy to get them set up within the program. Ordering is quick, easy and very reliable.”

Last year, Tri-Valley Opportunity Council did a 120 day price comparison study and reported that they saved over $1,000 a month on orders through Cooperative Purchasing Connection. They are moving into a new office location this year and Alicia says they have worked with several CPC vendors who “secured discounts and were great to work with!”

CPC is proud of the service we provided to Alicia. Read the full interview and register for Express at PurchasingConnection.org

“I love that the program is so easy to use, and you can form it to meet the needs of your company,”
Alicia Berhow
Nonprofit Senior Services Manager
Tri-Valley Opportunity Council
The Cooperative Purchasing Connection works with K-12 schools to ensure access to nutritional food options, efficient ordering and competitive pricing. The CPC and schools join forces to contract with food distributors that meet those needs.

Contact your local service cooperative for information on which distributor is currently under contract in your area.

Contact: 888-739-3289 | info@purchasingconnection.org

**Bimbo Bakeries USA**
*Bread and bread products program for school lunch program*
Contract #: 17.12-WGR
Solicitation Type: RFP 17.12 - Whole Grain Rich Bread & Bread Products

**Cash-Wa Fargo Division**
*Food, supplies and distribution for school lunch program*
Contract #: 18.5 - FDS
Solicitation Type: RFP 18.5 - Food, Supplies and Distribution

**Rapids Wholesale Equipment** - available to all schools
*Smallwares and large kitchen equipment*
Contact: Nick Schmitt | 319-373-7296 or 319-360-8625
nick.schmitt@rapidswholesale.com
or Kathy Trca | 319-373-7295 or 319-202-0940
kathy.trca@rapidswholesale.com
Contract #: MN 18.8-SWE; ND 18.7-SWE
Solicitation Type: MN IFB 18.8 - Small Ware and Small Equipment; ND IFB 18.7 - Small Wares and Small Equipment

**Reinhart**  *MN only*
*Food, supplies and distribution for school lunch program*
Contract #: 18.5 - FDS
Solicitation Type: RFP 18.5 - Food, Supplies and Distribution

**Blick Art Materials**
*Fine arts catalog*
Contact: Heather Havens | 800-704-7744 x5211 | contracts@dickblick.com
Discount: 20% discount (some exclusions apply)
Contract #: AEPA 019-E
Solicitation Type: IFB 019-E School & Instructional Supplies
INSTRUCTIONAL RESOURCES

**Continental Clay**  
*Clay, glaze, tools, accessories, equipment and furniture*  
Contact: Mary Swartout | 612-331-9332 | coop@continentalclay.com  
Discount: 10-35% off list price  
Reference: COOP  
Contract #: 19.4-CCC  
Solicitation Type: RFP 19.4 - Fine Arts Materials, Supplies & Equipment

**Edmentum**  
*MN only*  
*Literacy, ESL, online learning and test preparation programs*  
Contact: Michelle Geddes | 952-832-1512  
michelle.geddes@edmentum.com  
Discount: 15% off new subscriptions; 10% off renewals and add-ons  
Solicitation Type: Negotiated Agreement

**Lakeshore Learning**  
*Early childhood and elementary instructional materials, supplies, equipment and furniture*  
Contact: Penny Stone | 800-421-5354  
orderdept@lakeshorelearning.com  
Discount: 5% and free shipping  
Reference: Per c.2046 or Bid #16.16  
Contract #: 16.16-SEL  
Solicitation Type: RFP 16.16 - Special Education and/or Early Learning: Instructional Materials, Supplies, Equipment and Furniture

**Mackin**  
*Books, eBooks, audiobooks, and educational databases*  
Contact: Brian Cretzmeyer | 952-500-0811 | brian.cretzmeyer@mackin.com  
Discount: 5% and added value  
Reference: AEPAMMN  
Contract #: AEPA 016-C  
Solicitation Type: IFB 016-C Digital Resources

**Midwest Technology Products**  
*Career technical education supplies and STEM materials*  
Contact: Sarah Cruz | 800-831-5904 x3120  
scruez@midwesttechnology.com  
Discount: 10% and free shipping on catalog items  
Contract #: AEPA 018.5-B  
Solicitation Type: IFB 018.5-B Career and Technical Education
INSTRUCTIONAL RESOURCES

Nasco
Supplies for classrooms, recreation centers, senior living facilities and more
Contact: Rob Groleau | 920-568-5597 | rgroleau@enasco.com
Discount: 10-20% off all catalogs and free shipping; Catalogs include:
Agricultural Science, FACS, Health, Physical Education, Reading Resource, Early Learning, Math and Science
Reference: 13424 for all catalogs
Contract #: 16.9-SCI; 16.10-FACS; 19.4-NCO
Solicitation Type: RFP 16.9 - Science Equipment and Supplies;
RFP 16.10 - Family and Consumer Science Equipment and Supplies;
RFP 19.4 - NCO Fine Arts

Pitsco Education
STEM/STEAM, engineering, coding and robotics products and supplies
Contact: Preston Frazier | 800-835-0686 x4559 | pfrazier@pitsco.com
Discount: 2% discount and free shipping over $100
Reference: AEPA22
Contract #: AEPA 019-E
Solicitation Type: IFB 019-E School & Instructional Supplies

Really Good Stuff
Supplemental curriculum materials, organization solutions and classroom decorations
Contact: Tracy Gavern | 888-674-6891 | tgavern@reallygoodstuff.com
Discount: 1% and free shipping
Reference: CPC
Contract #: 16.16-SEL
Solicitation Type: RFP 16.16 - Special Education and/or Early Learning:
Instructional Materials, Supplies, Equipment and Furniture

School Specialty
School supplies and instructional materials
Contact: Vaishali Trivedi | 920-243-5162
vaishali.trivedi@schoolspecialty.com
Discount: 35% off list price on most catalogs; Catalogs include: Arts & Crafts, Early Childhood, Physical Education, Science and Special Needs
Reference: AEPA Contract #019-E
Contract #: AEPA 019-E
Solicitation Type: IFB 019-E Instructional & School Supply

School Health
Health and first aid supplies, athletic training supplies and equipment
Contact: Amanda Norcross | 630-339-7845 | anorcross@schoolhealth.com
Discount: 13% off list price
Reference: #3059675
Contract #: 018.5-C
Solicitation Type: IFB 018.5-C - Athletic Equipment and Supplies
PROFESSIONAL SERVICES

Kinetic Leasing
Professional leasing services
Contact: Austin Young | 701-476-0221 | ayoung@kineticlease.com
Discount: Preferred CPC pricing
Contract #: F19-PLS
Solicitation Type: Negotiated Agreement

EAPC
Commissioning services
Contact: Jim Stocke | 218-751-0151 | james.stocke@eapc.net
Discount: discounted hourly rate for services
Contract #: 20.3-TPC
Solicitation Type: RFP 20.3 - Third Party Commissioning Services

Express online marketplace allows you to shop your favorite suppliers in one place!
<table>
<thead>
<tr>
<th>Company</th>
<th>Description</th>
<th>Contact Information</th>
<th>Discount</th>
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<td>Jenn Ribar</td>
<td>612-787-8884</td>
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<td>Chris Daniels</td>
<td>612-220-2042</td>
<td><a href="mailto:cdaniels@usasecurityinc.com">cdaniels@usasecurityinc.com</a></td>
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WANT MORE DETAILS?

More information about each of the vendors can be found at www.purchasingconnection.org. This includes audit packets, contract documents, how-to-order instructions and product videos.
Tri-City United Public Schools are pros at using Express!

Why does Tri-City United Public Schools use Express Online Marketplace for the majority of their ordering?

“The system is so user friendly, most of the time items arrive next day, vendors are more than willing to help and there are so many to pick from!

The secretaries guide their new staff to use Express and once they’re on the site, they’re hooked!

Processing the requests is incredibly easy, click of the button and orders are on their way. My contact for Express, Mary, has incredible customer service skills and is always eager to make my life easier!”

Tri-City United says that Express rocks!

WE BUILT EXPRESS FOR YOU!

VISIT PURCHASINGCONNECTION.ORG TO GET STARTED TODAY!

Express offers:

- Quick access to multiple vendors
  - No need for multiple usernames and passwords
  - All pricing is member discounted pricing
  - No more reference codes or quote numbers needed

- Custom approval process that meets the needs of your organization

- Flexible payment options – Pay via purchase order or credit card/P-Card

- Easy quote requests

- A free-to-use online marketplace

Kala David
Accounts Payable/Receivable | Tri-City United Public Schools

Lisa Tuma (left) and Susy Swaggert (right) shop on the Express online marketplace.